

**Robert D. Scanlan**  
**Biographical Information 2008**

Mr. Scanlan has more than 34 years of regional and national commercial real estate experience. Prior to founding SKB, he worked for CB Commercial Inc. (CB Richard Ellis) for 18 years, where he held various senior management positions in Portland, Seattle, Denver, New York and Los Angeles, concluding as President of Capital Markets and a Director with responsibility for investment banking, mortgage banking, appraisal and consultation. Mr. Scanlan was one of the four senior offices that acquired CB Commercial Inc. (CB Richard Ellis) from Sears Roebuck in an LBO together with Carlyle in 1989. He led the team that placed the then largest ever single asset mortgage — \$875 million on Sears Tower in 1988; acted as real estate advisor to Phil Anschutz in his 1986 acquisition of Southern Pacific Railroad; and managed with CB the subsequent liquidation of over \$2 billion of Southern Pacific real estate. In 1974, Mr. Scanlan was the first ever CB Commercial, Inc. broker to receive their National Rookie of the Year Award. Before joining CB Commercial, Inc., Mr. Scanlan served as Vice President & National Operations Manager for W.W. Grainger, Inc. (Grainger's) in Chicago. He also headed PacifiCorp Financial Services Real Estate Investment Banking Group from 1991–1993 and currently sits on the Board of Directors of Opus Northwest, LLC, contractors and developers in Minneapolis, Minnesota. Mr. Scanlan has served as trustee of Reed College, Portland Art Museum, Oregon Museum of Science & Industry, Portland State University, Los Angeles Theatre Center and Denver Center for the Performing Arts. He currently sits on the board of trustees as past President and Lifetime Trustee of Providence St. Vincent Medical Foundation, and President of Portland French School Board of Trustees. Mr. Scanlan earned his Bachelor of Arts degree from Beloit College, majoring in history.